

No Place Like Home

**Be It Ever So Humble, Joy Rules
Where Hearts Are Happy**

Is your home attractive to you? Or do you simply live there because it's just plain home? Home is only what you make it. If it's dull it's because you may be weary. If it's sunny it's because you are sunny.

If it's dull there is an offer for you that will bring sunshine into every corner of it. If it's sunny now you can make it a hundred times more attractive. The great Edison phonograph makes a palace out of the humblest home, just as it makes the



A DELIGHTED FAMILY GROUP.

grandest home a place of the strongest attraction.

And the Edison phonograph distributors are making such a surprisingly liberal offer that the best Edison machines are now within the reach of all.

If you are tired this wonderful instrument rests you. If you are seeking pleasure its melodies will give you a world of delight. If true refinement is desired the Edison gives you the benefit of the highest culture—real culture—that comes with healthful music. If you are seeking perfect happiness you will know what it means when you listen to an instrument that drives away all your care, and all your worry and gives you that wonderful pleasure that comes from the perfect voice, the perfect song, the perfect musical instrument.

Laughter and Song

Laughter and song move the world. They make the home. They are the perfect jewels that crown the domestic circle. The Edison phonograph laughs, it sings, it talks. Its voice thrills you with its beautiful music, moves you with its wonderful singing, or sets you off into a roar of happy laughter with its comical utterances. Where the Edison is there is no care, there are no "blues."

Music appeals to all. The Edison phonograph is music itself. The child feels its refining influence and enjoys its delights, the young folk take keen pleasure in its waltz or two-step or reel. The old folk get the full joy that comes from songs they love or new things they admire. A happy home—this is what the Edison phonograph gives. And a happy home is beyond price.

Magnet to Hold Friends

What is home without its big circle of friends? The familiar faces of those we love—we are glad to have them about us. What a thrill the labor-wearied housewife has when "company" is coming! Friends! They are the bright spots in our lives, and we never fully feel how we ourselves draw them to us by our qualities or surround-



DELIGHTS OF THE DANCE.

ings as they draw us. An Edison phonograph in your house is a magnet to all who know you. It is the charm that draws those you like into a closer circle about you.

A winter night! The cold blows and storms outside. Everything in the house is tight and snug. The stove casts a grateful warmth, the lamps throw their yellow

light over faces now smiling with the joy of a happy evening in the home. But reading tires, conversation lags. What shall we do?

The Edison phonograph is touched, and lo! there bursts through the house the thrilling strains of a Sousa march. What is your mood? Serious or light? The phonograph answers. It is a friend who never fails—a companion who never tires.

What the Editor Says

The editor of this paper knows well the difference in the home a phonograph makes. He had his dull moments till he got an instrument. Then what a change!

"It's wonderful," was the cry from all. "The boys never were at home so much," said mother.

"Why, it's the best dance music I ever heard," said my girl.

You can't tear me away from my phonograph now.

What I did you can do.

You can make your home cheerful in a remarkably simple way, for the Edison phonograph is being sent out on free trial to all honest, responsible people.

Surprise in the Catalog

The new illustrated Edison catalog, which you can get by clipping the coupon in the last column of this page, quotes the great Edison outfit No. 5 at its rock bottom price. Prices and terms that may SURPRISE you. With this great Edison catalog you get a list of beautiful pieces and comic recitations, 1,500 selections of the

sound. We gathered such an amused crowd that the experience gave my girl an idea, which she put into practice a little later, when the weather got warmer.

Young Folk Made Happy

My girl was getting busy, busier than I ever had seen her before. There was a new spirit in her. She planned and fussed, and the first thing I knew she had arranged a big picnic. There was nothing remarkable in that, but she later confided to me that she was going to take the phonograph to the picnic grounds and surprise her guests. And she did. They had the merriest time a picnic party ever had, for the phonograph amused them and sang for them, and played so they could dance to their hearts' content.

Picnics became very popular after that, and phonographs began to bob up everywhere. Indoors and out you could hear their sweet voices. Our friends came so often and we were so taken up with the concerts we had to give them that we began to think we had no other tasks to do.

"Better charge an admission fee," said the Doctor.

"It's better medicine than yours, Doc," I said.

His laugh didn't sound very hearty.

Good in All Seasons

So it went from season to season. In warm weather we had our crowds outdoors and in cold weather we squeezed them in where we could in the house. It



Mr. Edison famous phonograph—the (new style, 1907 model) latest improved instrument—by far the finest phonograph ever produced and now to be bought at the surprising **ROCK-BOTTOM PRICE—**one-fourth the price of inferior imitations.

HERE is the great Edison outfit No. 5, the outfit which is now being shipped on free trial to responsible persons everywhere in the U. S.—payable either cash in full after free trial or on easiest payments—Two dollars a month, a dollar a week or less, just as the purchaser prefers. The editor advises you to write for a free Edison catalog to MR. FREDERICK BABSON, Edison Phonograph Distributors, 149-150 Michigan Ave., Suite 4053, Chicago, Ill.

great classics as well as the latest popular airs. This catalog is free, prepaid, and with this catalog you get full explanation of the free trial offer.

The editor is impressed by the variety of entertainment the Edison affords. With this instrument you can play any kind of a programme you like—serious, religious, humorous, classic or miscellaneous.

Suppose you want to give an afternoon or evening entertainment to your friends—one of the kind that costs a dollar or two in the big cities. You select your list and you can have a free concert something like this:

An Afternoon Concert

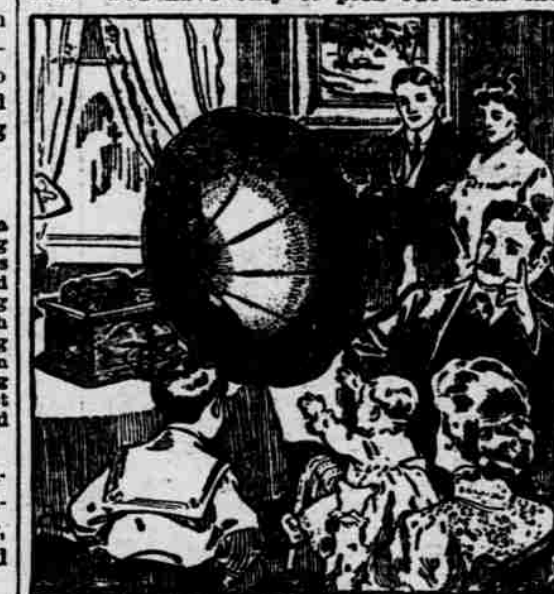
9237 Waltz of the Roses.....Orchestra
9162 "Silver Threads Among the Gold".....Song
9238 "So Long, Mary".....Song and Chorus
8903 Virginia Reel.....Military Band
9015 "Holy City".....Sousa March
92 "Stars and Stripes Forever".....Sousa March
8968 "In the Shade of the Old Apple Tree".....Song
8784 "Dixie".....Patriotic Selection
9054 "Dearie".....Song
7967 "Nearer My God to Thee".....Sacred Quartet
8347 "Hiawatha".....Concert Band
504 Anvil Chorus from "Trovatore."

The editor has tried the phonograph under all conditions. The wonderful instrument has no seasons. Summer or winter, spring or fall, it is always ready to lend itself to your service.

"Let's take the machine out-doors," said my boy, after we had had it a little while. It was a soft, spring evening, and we put the box on the porch and touched it off. The great tone could be heard for blocks, which astonished me, for I had not realized how the walls of a house can confine

gave the boys and girls the finest kind of an excuse for getting together, and of course you know they were not slow to take advantage of the chance. Their good spirits and laughter and merriment made my heart light, and I wished I could pass this feeling on to everybody.

Suppose you want to fill your home with fun. You have only to pick out from the



JOY FOR EVERYBODY.

thousands of records what your tastes suggests from a long list of rollicking songs, comical recitations, and lively minstrel performances. Every shade of taste is represented, so that you can suit yourself perfectly. For instance, suppose you

have a number of light-hearted friends who are seeking an evening's lively amuse-



LAUGHTER AND JOILLITY.

ment. You give them a minstrel show programme, something like this:

An Evening's Fun

9244 "Flanagan's Night Off".....Talking Sketch
8293 "Turkey in the Straw".....Kissing Record
8910 "The Yankee Doodle Boy".....Song
8841 "I've Got a Feeling For You".....Banjo Trio
9100 "Everybody Works But Father".....Song
9404 "Jingles, Jokes and Rhymes".....Song
5084 "Nobody".....Comic Coon Song
8013 "Casey Courting His Girl".....Kissing Record
9280 "At the Minstrel Show, No. 6"
9206 "Nothing Like That in Our Family".....Song
7358 "Fat Malone Forgot That He Was Dead"
4005 "Laughing Coon".....Comic Song

The programme is just what you make it; and you can vary it to suit your mood or to suit your company. If your friends want to dance you have a marvelous selection of waltzes, two-steps, reels and jigs. If you want a Sunday service you can pick the finest sacred music ever written, your favorite hymns. If you want singing you can get the best of songs by the best singers. If you would rather have instrumental music, the list of band and orchestra pieces is immense.

Phonograph a Necessity

The editor is so confident of your approval that he is inclined to grow enthusiastic, but enough to say you are missing a great deal if you haven't got a phonograph. Why, it is no longer a luxury. It is almost a necessity, and soon it will be a necessity, for everybody is getting one. And it isn't a fad, either. It never tires. You play the things you like over and over. If you are tired of them you have a whole world of new things to choose from.

The Edison catalog, which costs nothing, is a marvel. It tells you how easily you can get the noted Edison outfit on an absolutely free trial; how, if you are a responsible, reliable person, they ship to you without any cash, without any deposit, without C. O. D., without any guarantee, the wonderful instrument for a thorough trial in your own home, where you can use it on free trial 48 hours or more.

A Valuable Catalog

The catalog explains how, after you have thoroughly tested the machine, if you do not want it you can return it at the expense of the Edison distributors. On the other hand, if you should want this King of Entertainers, and I know you will, you can pay in full or on easy payments. You suit yourself about that, for there is no difference in the price. Cash customers are not given any discount because there is only one price for the Edison—a rock-bottom figure, below which the Edison is not allowed to go.

Mr. Edison says:

"I want to see a Phonograph in every American Home."

Send your name and address

and get promptly the great Edison catalogue and the free trial offer on Edison Phonographs.

ORDER FORM

Without obligation to me please send me free, prepaid your catalogue of Edison Phonographs and your great free circular about your outfit No. 5.

Your Name.....

Your Address.....

YOU NEED NOT BOTHER WITH A LETTER; just sign your name and address plainly. Copy this order form, inclosed in an envelope and mail today to Frederick Babson, Edison Phonograph Distributors, Suite 4053 149-150 Michigan Avenue, Chicago, Ill.